



ELCA Foundation  
Evangelical Lutheran  
Church in America  
God's work. Our hands.

**"WE DO THIS FOR JESUS"**  
**Planned Giving & Endowment**

**from Scratch: A Soup to Nuts Conversation**  
**with Emmanuel Lutheran Church Endowment Team**



**TWO YEARS AGO...** A few members of Emmanuel Lutheran Church in Vienna, VA talked about the idea of setting up an endowment fund and encouraging fellow members to contribute planned gifts. They met ELCA Foundation Regional Gift Planner Yvonne Lembo at a planned giving workshop hosted by Metro DC Synod and decided to work with her on a strategy to bring their ideas to fruition.

**TODAY...** Emmanuel established an endowment fund that grew 4-fold in 4 months. Filled with hope and vision, members are investing in expanding Emmanuel's ministry now and in the future through current and planned gifts to grow their endowment fund and distribute support for ministry. **HOW DID THEY DO IT???**

**COME & SEE! JOIN THE CONVERSATION! BRING YOUR QUESTIONS!**

Yvonne Jones Lembo  
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Regional Gift Planner

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**YOUR CONVERSATION PARTNERS**



**Yvonne Jones Lembo** serves as a Regional Gift Planner with the ELCA Foundation. Yvonne's gift planning expertise has helped families, congregations and ELCA organizations in the Mid-Atlantic harvest more than \$44 million for their stewardship, mission and legacy goals.



**Pastor Tony Prinsen** has an easy laugh and a heart for living out Jesus' call to serve, invite, and worship with all ages. He was called by Emmanuel Lutheran Church in January 2018. At the kickoff of Emmanuel's endowment campaign he preached "**We do this for Jesus, or we don't do it at all.**"



**Dennis Moyer** has been a member of Emmanuel since 1974. He was a member of the Congregation Council from 2010-2015, serving as Vice President and later President and now serves as a Planned Giving Communicator for Emmanuel.



**Greg Stolp** has been engaged with Stewardship at Emmanuel. He served on the ad hoc team that developed Emmanuel's Congregation Gift Policy, Endowment Gift Policy and revisions to Emmanuel's by-laws and now serves as Co-Captain of the Emmanuel (ELC) Endowment Team.



**Nancy Durso** is a longtime ELC member who helped establish ELC's Gift Policies and Endowment fund. She now serves as Co-Captain of the ELC Endowment Team.